

SHEPHERD SHAW TRANSACTION & PROJECT PORTFOLIO

Project / Transaction		Role	Country	
Sector	Description	Value ¹		
Waste treatment	Concession to own and operate a coal tailings recovery and treatment plant	A\$22m	Advise on structure of proposal and on structure of joint venture bid vehicle	Australia
Water supply and treatment	Concession to own and operate a water supply, water treatment and wastewater treatment plant associated with a base metal mine	A\$80m	Advise on structure of proposal, conduct due diligence, formulate proposal, advise on finance options	Australia
Power, water and transport	Concession to own and operate infrastructure facilities associated with a base metal mine: <ul style="list-style-type: none"> ▪ Power generation facilities ▪ Process water treatment facilities ▪ Rail logistics, bulk ore materials handling, and port operations ▪ Gas pipeline 	A\$510m	Advise on structure of proposal, conduct due diligence, formulate the proposal, advise on finance options	Australia
Power, water, accommodation and transport	Concession to own and operate infrastructure facilities associated with a base metal mine: <ul style="list-style-type: none"> ▪ Power generation facilities ▪ Slurry transport and handling ▪ Accommodation facilities ▪ Transport and other logistics including port operations 	US\$308m	Advise on structure of proposal, conduct due diligence, formulate the proposal, advise on finance options	PNG
Industrial equipment	Supply of industrial machinery	US\$0.5m	Structure and source export supplier credit finance	Argentina
Port	Concession to own and operate a port terminal	A\$20m	Advise on structure of proposal, conduct due diligence, advise on finance options	Malta
Water supply	Concession to own and operate a retail water supply	A\$20m	Advise on structure of proposal, conduct due diligence, advise on finance options	PNG
Real estate and social infrastructure	Strategic asset management for a public housing portfolio	na	Restructure and manage a team of some 30 client professionals providing strategic asset management for client's A\$30 billion residential property portfolio	Australia
Real estate and social infrastructure	Portfolio modelling for a public housing portfolio	na	Develop model to quantify the cost of reconfiguring the client's A\$30 billion residential property portfolio	Australia
Real estate and social infrastructure	PPP project for public housing	na	Prepare pre-feasibility studies for 15 public housing PPP projects, scope including financing, redevelopment, tenancy management and facilities management	Australia
Real estate and social infrastructure	PPP project for public housing	na	Prepare detailed feasibility studies for 8 public housing PPP projects, scope including financing, redevelopment, tenancy management and facilities management	Australia
Real estate and social infrastructure	Procurement of PPP project (Project Beau)	A\$760m	Prepare bankable feasibility study, obtain cabinet approval, deal structuring, manage procurement of PPP contractor, contract negotiation, commercial and financial close	Australia
Real estate and social infrastructure	Management of PPP project (Project Beau)	A\$760m	Strategic advice and project director services, including management of contracts, stakeholders and client team	Australia

¹ Values shown are approximate project capital costs in the then current dollars.

Project / Transaction			Role	Country
Sector	Description	Value ¹		
Real estate and social infrastructure	Redevelopment of suburb scale public housing estate (Project Menthe)	A\$120m	Strategic advice and project director services, including management of contracts, stakeholders and client team	Australia
Real estate and social infrastructure	Redevelopment of suburb scale public housing estate (Project Diffusé)	A\$530m	Strategic advice, feasibility study, business case, government approvals and funding commitments, procurement of development partner and project director services, including management of contracts, stakeholders and client team	Australia
Real estate and social infrastructure	Redevelopment of suburb scale public housing estate (Project Argile)	A\$380m	Feasibility study, government approvals and funding commitments, procurement of development partner and project director services, including management of contracts, stakeholders and client team	Australia
Real estate and social infrastructure	Economic and financial appraisal of options for public housing estates	na	Develop model to quantify economic and financial net benefits of options for all public housing estates in the client's A\$30 billion property portfolio	Australia
Real estate and social infrastructure	Strategic project advice for a range of large scale redevelopment projects	na	Feasibility studies, business cases, government approvals and funding commitments and project director services, including management of contracts, stakeholders and client team	Australia
Real estate and social infrastructure	Commercial, financial and general management services	na	Strategic, financial and general management services, including direction and management of client's development team	Australia